Program Curriculum	
First Semester Freshman	Semester Hours
MMT 1113 Principles of Marketing	3
MMT 1753 Marketing Seminar	3
MMT 2423 Retail Management	3
ENG 1113 English Composition I	3
Computer Related Elective	3
Social/Behavioral Science Elective	3
LLS 1311 Orientation	<u>1</u>
Total Hours	19
Second Semester	Semester Hours
BAD 2413 Legal Environment of Business	3
MMT 1123 Marketing Management	3
MMT 1313 Professional Sales	3
MMT 1413 Retail Math	3
Humanities/Fine Arts Elective	<u>3</u>
Total Hours	15
Third Semester Sophomore	Semester Hours
MMT 1323 Advertising	3
MMT 2513 Entrepreneurship	3
MMT 2613 International Marketing	3
Accounting Elective	3
Mathematics/Science Elective	<u>3</u>
Total Hours	15
Fourth Semester	Semester Hours
MMT 2213 Principles of Management	3
MMT 2233 Principles of Human Resource Management	3
MMT 2313 E-Commerce Marketing	3
SPT 1113 Oral Communication	3
Restricted Elective as listed in Catalog	<u>3</u>
Total Hours	15

Southwest Mississippi Community College does not discriminate on the basis of race, color, national origin, age, sex, religion, or disability in its programs, activities or employment practices. The following persons have been designated to handle inquiries and grievances regarding the non-discrimination policies Mrs. Rhonda Gibson, Director of Disability Support Services, 601-276-3885; Mr. Blake Brewer, Vice –President for Student Affairs and Title IX Coordinator, 601-276-3717; SMCC, 1156 College Drive, Summit, MS 39666.



# Career Technical Education Business and Marketing Management

## **Program Description**

The Business and Marketing Management program of study prepares the graduate for careers in marketing, professional sales, advertising, management, retail management, entrepreneurship, and human resource management. A combination of class work and practical experience gives students the opportunity to acquire the background and skills necessary to enter the business and community workforce in positions leading to the midmanagement level and higher.

Completion of the two-year program leads to an Associate of Applied Science degree.

### **Admission Requirements**

Priority given to applicants with ACT composite of 16 or equivalent placement test score.

### Job Opportunities

Professional Sales, Public Relations, Advertising, Human Resource Management, Buyer, Retail Management, Merchandising, Marketing, E-Commerce, Management, Marketing Research and Entrepreneur/Business Owner.

### **Contact Information**

Deanna Martin, Program Director 601-276-3734 deannamartin@smcc.edu

Career Technical Counselor 601-276-3722 Visit us online at: www.smcc.edu